

# YOBE ICT INVESTMENT DECK

NUTURING AFRICA'S SILICON SAVANNAH.  
AWAITING VISIONARY INVESTORS





# INTRODUCTION

Yobe is positioning itself as the North-East's digital hub — removing barriers and opening new frontiers for broadband expansion. With a capped **Right-of-Way fee of ₦145/m** and clear application timelines, the State gives investors the certainty they need to plan and grow.

Beyond regulation, Yobe offers scale. More than 1,000 km of potential fibre routes have been mapped to connect government backbones, health facilities, educational institutions, and high-traffic trade corridors. Combined with a youthful population and strong cross-border commerce, the State is primed for rapid digital adoption.



**His Excellency, Mai Mala Buni,  
Executive Governor of Yobe State.**



## CORRIDORS OF GROWTH *Scaling Fiber Where It Matters Most*

Yobe’s growth story is mapped in fibre. Each corridor is more than a route — it connects trade hubs, hospitals, schools, and government backbones.

Together, they form over **1,000 km of indicative fibre**, the spine for last-mile broadband and enterprise services.

Route	Rationale	Indicative Length (km)
Damaturu – Potiskum	Links capital to largest commercial hub; dense population, education & healthcare anchors.	~135
Damaturu – Gashua	Opens northern agricultural corridor; connects tertiary institutions & hospital.	~185
Damaturu – Nguru	Serves cross-border trade; Nguru livestock & grain market.	~150
Damaturu – Geidam	Strategic NE route; Mai Idris Alooma Polytechnic & trade corridor.	~200
Potiskum – Buni Yadi – Gulani	Expands southern LGAs; supports farming & local trade.	~120
Damaturu – Machina via Karasuwa	Extends reach to remote LGAs; strengthens redundancy.	~170

These routes will form the backbone for last-mile FTTH, government networks, and commercial broadband.



## Incentive Focus



Yobe offers more than access — it offers certainty. The state has built a framework that lowers entry costs, guarantees demand, and opens pathways for partnership.



### RoW Regulation

RoW fees at ₦145/m



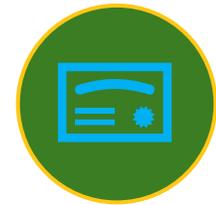
### Anchor Tenancy

Potential for government to guarantee institutional connectivity (hospitals, universities, MDAs).



### PPP Models

Operator-neutral, open-access frameworks under discussion.



### Wholesale Licensing

Backbone investors enjoy wholesale licensing rights — the ability to lease capacity to multiple ISPs, ensuring steady revenues and faster market adoption.





## SECURITY & INVESTOR ASSURANCE



Protected Investments. Predictable Returns.

### Security



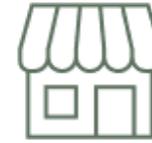
Fibre classified as critical infrastructure; Police, State Security Committee, vigilantes.

### Dispute Resolution



YAPPIP law & executive orders provide grievance mechanisms; disputes escalate quickly via PPP arbitration.

### Investor Focal Point



Office of the Director-General, Yobe State Agency for Public-Private Partnership and Investment Promotion (YAPPIP)  
Address: Yobe Investment House, Damaturu, Yobe State, Nigeria  
Office hours: Monday – Friday, 8:00 am – 4:00 pm (WAT)  
Phone: +234 803 808 1888  
Email: [info@yobeinvest.ng](mailto:info@yobeinvest.ng)



## TAXES, FEES & CHARGES



### Transparent Cost Modelling

In addition to the statutory RoW fee, investors may be required to cover certain regulatory and service-related charges. These vary by project type and location and should be confirmed with the facilitation desk before deployment.

#### Indicative charges include:

- **Survey & Registration Fees:** Land deed registration, survey plans.
- **Building Approvals & Inspections:** For POP sites, data centers, and civil works.
- **Environmental Permits & Levies:** EIA compliance, ecological levies.
- **Restoration Fees:** For roadway reinstatement after trenching.
- **Community Access Charges:** Where local agreements are required, facilitated by YAPPPIP.

*All fees are channeled through the State's approved MDAs, with YAPPPIP serving as the investor's single facilitation desk.*



## REFERENCES

- **Yobe State Right-of-Way (ROW) Regulation 2023** — official policy text  
[Download PDF](#)
- **Right-of-Way Application & Guidelines for Fibre Optics (Yobe State, Ministry of Housing & Urban Development)**  
[Download PDF](#)
- **Right-of-Way Regulations for Fibre Optics (Yobe)**  
[Download PDF](#)
- **Yobe investment portal / promotion (Official site)**  
[Yobe Invest](#)
- **YITDA – Yobe State Information Technology Development Agency (official site)**  
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