

INVESTMENT OPPORTUNITIES IN YOBE STATE

Yobe State is blessed with diverse human and economic potentials which when fully harnessed can put the State amongst the industrial giants of the country with a land mass estimated at 47,153 Square Kilometers and a population of over 2.3 million people, Yobe State is waiting to be exploited by any serious investor. These economic potentials which are Agro-based and Mineral-based can support the establishment of small and medium scale industrial ventures in many parts of the State.

To unlock the agro-biz potentials in the State, the present administration organizes the first Yobe State Agricultural Summit in Damaturu.

OPPORTUNITIES IN THE AGRO-BASED SECTOR:

The State is endowed with abundant Agro-based raw materials as shown in Appendix A. All the identified raw materials can support the establishment of small and medium scale industrial and commercial enterprises.

(i) Gum Arabic

Notable among these Agro-based raw materials is Gum Arabic. Gum Arabic is an export commodity and Yobe State alone produces over 80% of the total National output. The 1992 National output was put at 8,000 tones. The Grade I gum Arabic is found in Damaturu, Nguru, Bursari, Gujba, Tarmuwa and Jakusko Local Government Areas of the State.

Processed Gum Arabic Powder is used in production of Domestic and Industrial adhesives, glue, surgical dressing and it is a basic raw material in the pharmaceutical, chemical and the confectionery Industries. There is no single Gum Arabic Processing Industry in the State yet, thus pointing to an Investment Opportunity here.

There is a feasibility Study report on Gum Arabic Processing and allied publications in the custody of the State Investment Company for review, upgrade and implementation by interested investors.



FIGURE 1: Gum Arabic Grade 1

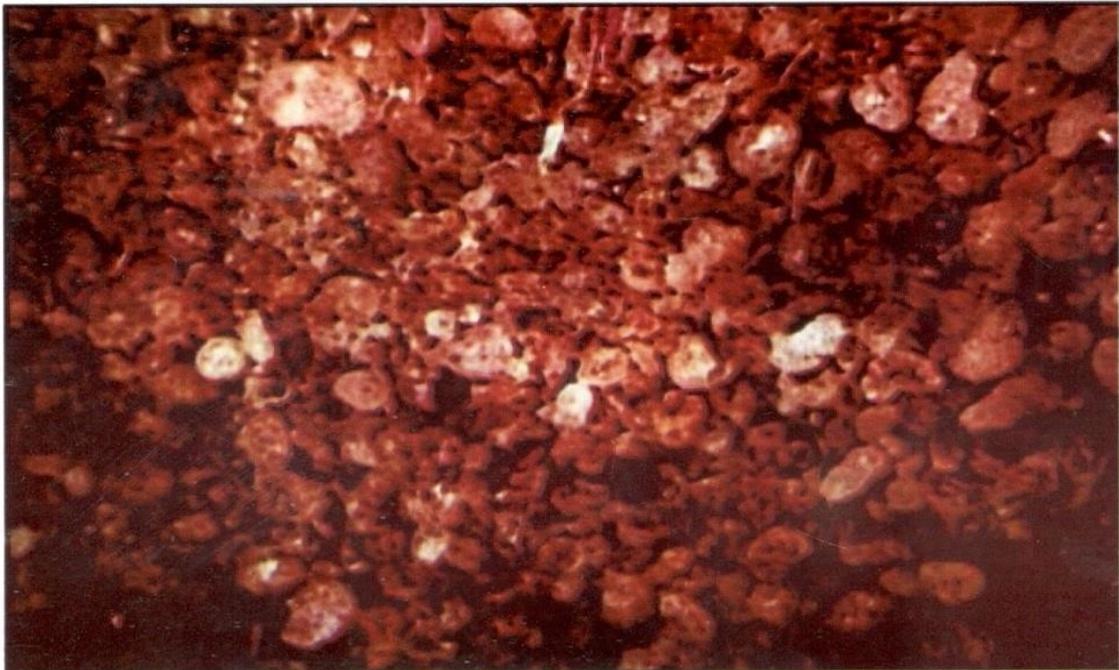


FIGURE 2: Gum Arabic Grade 2

(ii) Maize, Millet and Sorghum

Maize, Millet and Sorghum are cultivated for both subsistence and commercial purposes all over the State. They are raw materials used for the production of Animal Feeds, Malt, Flour, Starch, Cornflakes and Biscuits. Because of their abundance in the State, a Joint- Venture Flour Milling Company - "Yobe Flour and Feed Mills Company Limited" was established in Potiskum in 1996. The Company processes maize and sorghum into flour, grits and animal feeds reach out to markets neighboring Republics of Niger, Chad and the Cameroons.



FIGURE 3: Maize

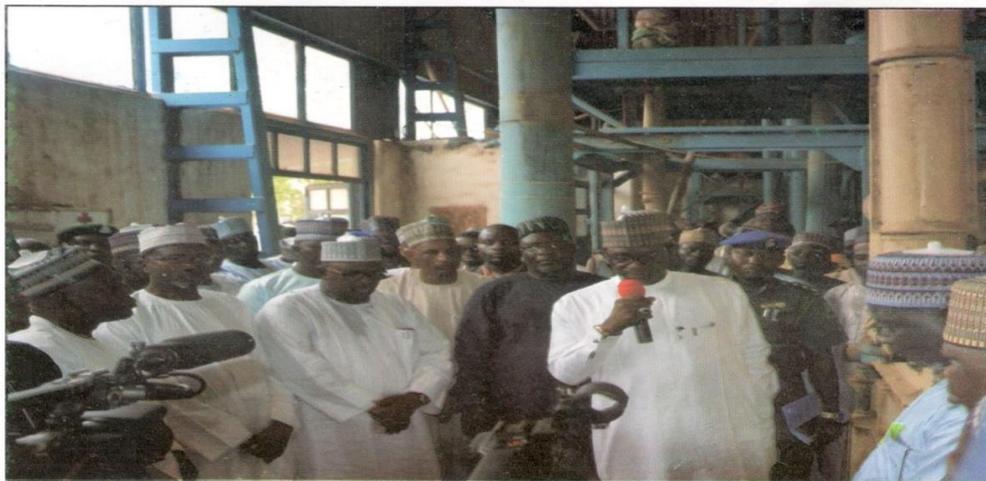


FIGURE 4: HE visit to Yobe Flour and Feed Mills Company Limited

(iii) Wheat

Wheat is another essential raw material that can support the establishment of an industrial venture for the production of flour, malt, bread, Pasta and Noodles. Wheat is cultivated in abundance along the wetlands of Nguru, Fadama areas of Damagum, Fika and Gashua Equipment and processing line for 90 tons per day has been acquire by Yobe State Government now awaiting installation. This is another Investment Opportunity for interested joint venture partners.



FIGURE 5: Yobe Wheat

(iv) Rice

Rice is an important agro-based raw material cultivated extensively in Geidam, Fika, Bursari and Bade Local Government Areas of the State with comparatively high yield per hectare when compared to yields in other rice producing locations in the Country. As a major food crop, the Federal Government banned the importation of Rice and provided farmers with incentives through Anchor Borrower Scheme to boost local Rice Production. Establishing Rice Milling Plant in Yobe State is a Viable Investment Opportunity for interested venture partners to participate.

(v) Groundnut and Cotton.

Groundnuts and Cotton Seeds are processed for the production of edible oil, animal feeds, cake, industrial fats and butter. The commercial availability of these raw materials in the State justifies the establishment of Nguru Oil Mills Limited at Nguru Town in 1978. The factor which remained dormant since 1992, is awaiting reactivation, upgrade and modernization by interested joint venture partners. The Company is jointly owned by Yobe and Borno Investment Companies on behalf of the irrespective states, the Cotton and Agricultural Processors, Zaria, and some individual shareholders.

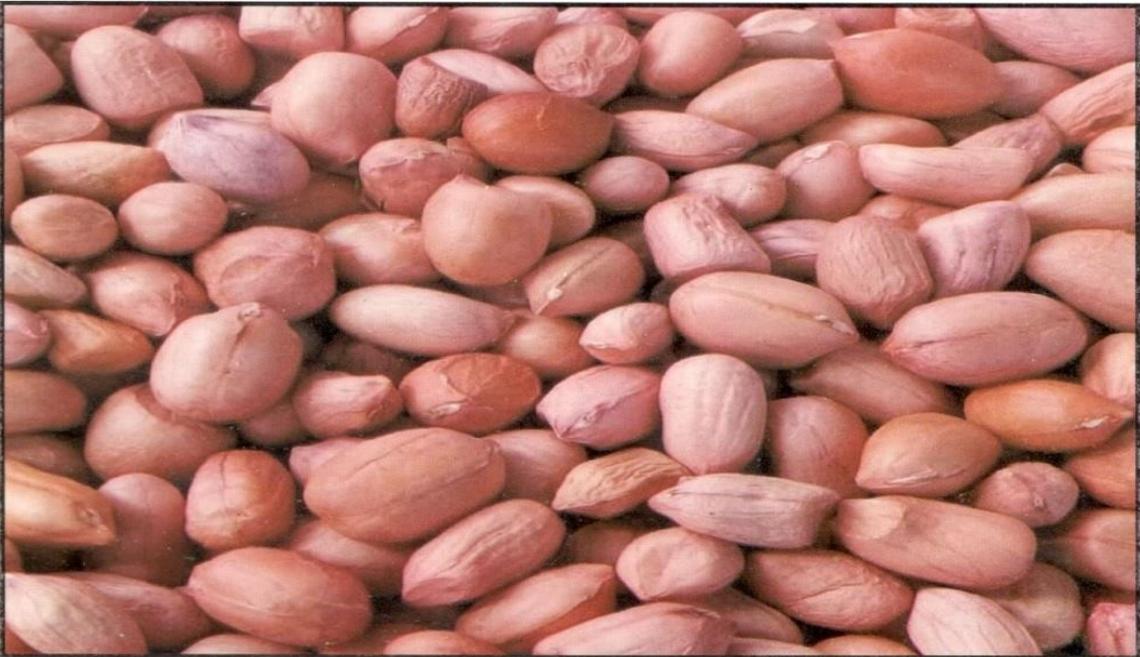


FIGURE 6: Groundnuts

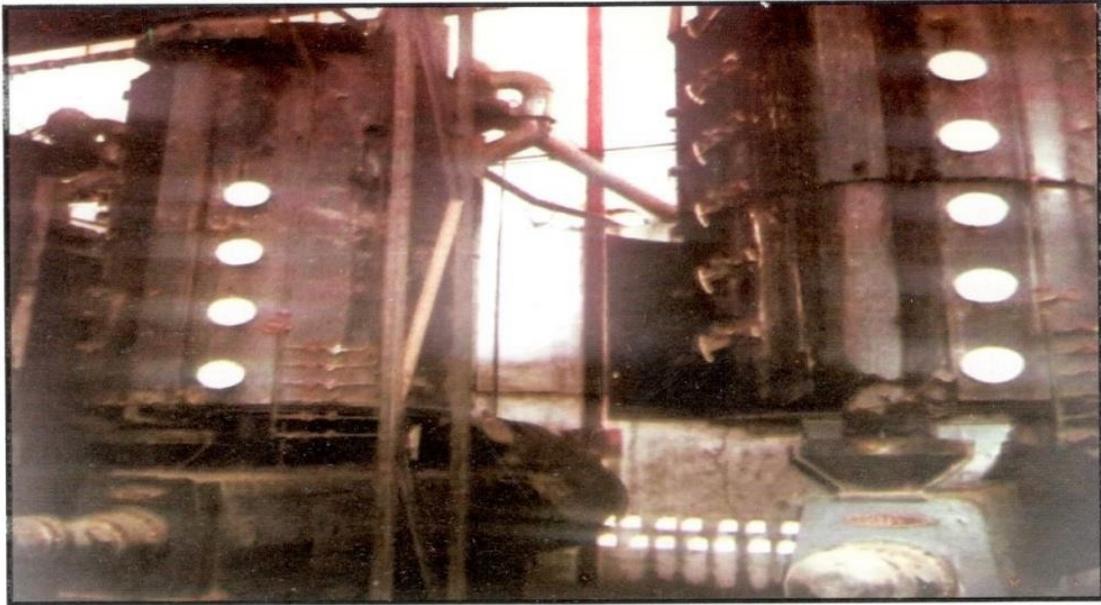


FIGURE 7: Nguru Oil Mills

(VI) Cowpea

Beans is cultivated in commercial quantities in Damaturu, Bursari, Gujba, Gulani Potiskum, Nangere, Nguru and Jakusko Local Government Areas of the State. It is basal an export commodity. It can be processed into beans powder and baked beans. Yobe State is known to be the major Beans producing state in Nigeria.



FIGURE 8: Cowpea

(vii) Livestock

Yobe State is one of the leading States in terms of livestock production in the country. In fact, one of the largest Cattle Markets in the whole of West Africa is located at Potiskum town, the Headquarters of Potiskum Local Government Area. It is the commercial availability of livestock in the State that predicted the establishment of the Nigerian Food Company Limited, Nguru. Nigerian Food Company Limited (now dormant) engaged in the manufacture of food seasoning, dried meat powder, frozen beef, meat tallow, fat, etc. The present Government has also commenced the construction of Truck Transit Park in Potiskum to complement the activities of Trailer haulage used in transporting cattle across the Country.

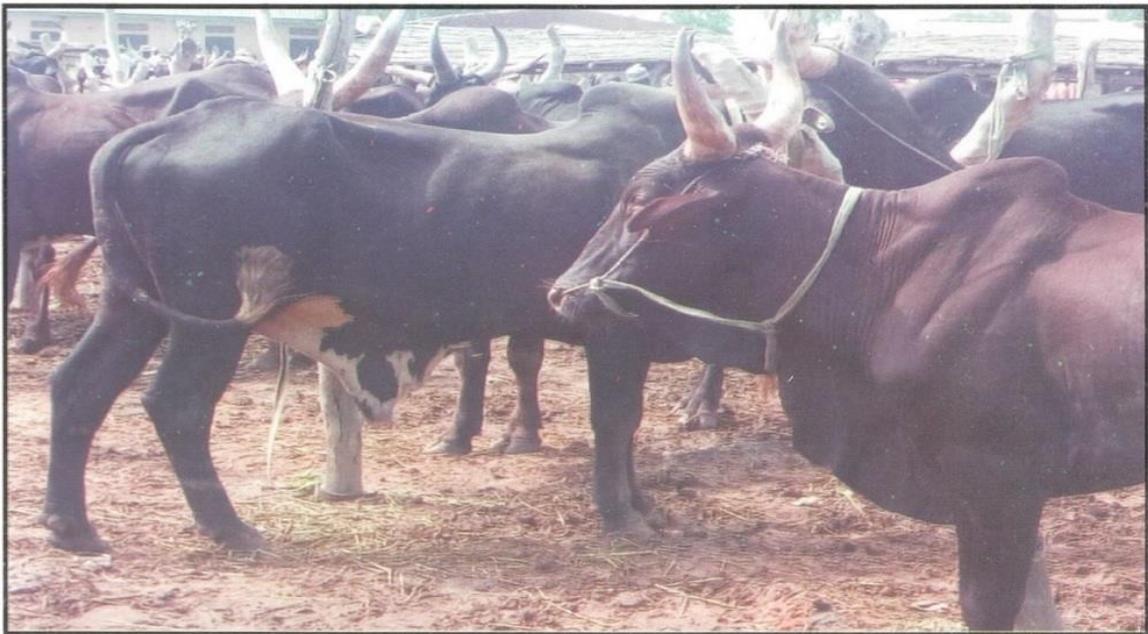


FIGURE 9: A Livestock market in Yobe State

(vii) Sesame Seeds.

Yobe State is one of the leading producers of Sesame Seeds in the Country today. The crop is grown in virtually all the 17 local Governments Areas in the State. Possible industrial application of Sesame Seeds includes production of cholesterol-free edible oil, cakes, confectioneries etc. it is a major export commodity especially to the Middle East Countries, Asia and Europe.



FIGURE 10: Sesame Seeds farm in Yobe

(ix) Other Agricultural Produce.

Other ago-based raw materials that can support the establishment of small/medium scale industrial ventures include Tomatoes, Tamarind, Fish, Red pepper, Desert Palm and Guna. These raw materials abound in the State in commercial quantities.

OPPORTUNITIES IN THE SOLID MINERALS SECTOR:

In consideration of the need to have a comprehensive data base of solid minerals of the State, Government Commissioned the University of Maiduguri Consultancy Services Unit to undertake a geological survey of the with a view to come up with solid minerals mapping and estimated reserve deposits.

The findings of the UNIMAID CONSULT indicated the commercial availability of Limestone, Gypsum, Trona, Kaolin, Diatomite, Iron Ore and Silica Sand among others, together with their specific locations, estimated reserve deposits and possible industrial applications as detailed below:

(i) Limestone

According to the survey report, there is an estimated deposit of 247 million tons of limestone occurring in Gujba, Fune and Fika Local Government Areas of the State. Limestone is a basic raw material needed in the manufacture of cement, sanitary and ceramic hardware, chalk and paints. Figure IV boulder of limestone found at Bularafa Village in Gulani Local Government Area.

Yobe Investment Company has acquired four (4) Exploration Licenses covering an average of 200KM each for both Gypsum and Limestone. Interested and willing Investors/Joint Venture/Technical Partners are invited to participate in the promotion of a medium scale Cement Factory in Yobe State.



FIGURE 11: Limestone

(ii) Kaolin

Kaolin is found in commercial quantities in Gujba, Gulani, Fune, Damaturu and Fika Local Government Areas. It is used in the manufacture of paints, detergents, industrial fillers, pharmaceutical products, etc. Estimated commercial deposits are put at 1.9 million tones.



FIGURE 12: Kaolin

(ii) Gypsum

Gypsum is the raw material used in the manufacture of cement, Plaster of Paris (POP), lath, wall board, tiles, plaster, chalk and fertilizer. It is found in abundance in Fika, Gulani and Gujba Local Government Areas of the State. Kaolin reserve deposit is estimated at about 141 million tones.

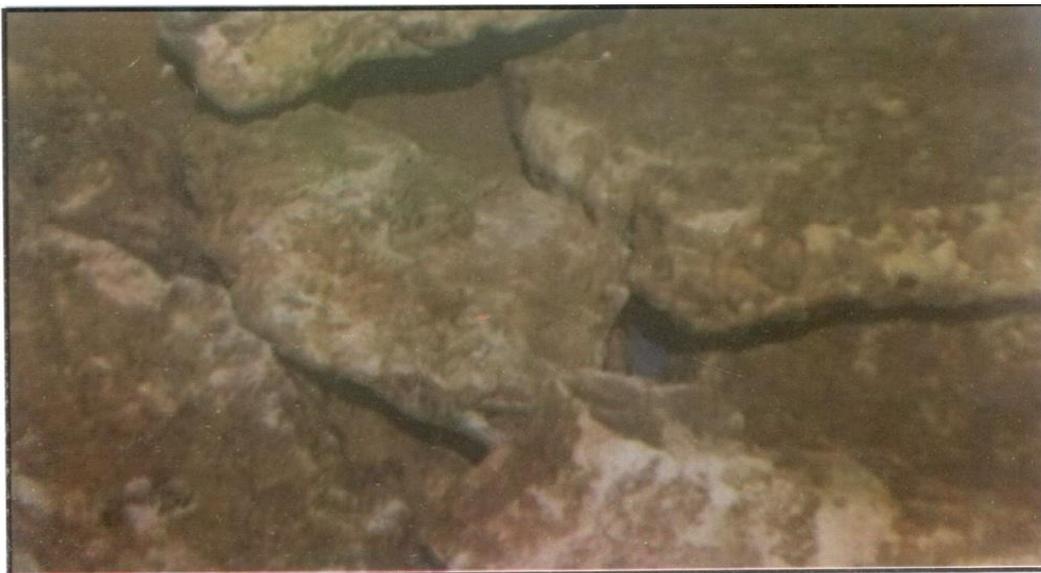


FIGURE 13: Gypsum

(iv) Trona

Trona (Potash) is found in commercial quantities in Bade, Nguru, Geidam, Yusufari, Yunusari and Machina Local Government Areas of the State. Trona is used in the production of soda ash, soap, detergent and industrial chemicals.



FIGURE 14: Trona

(v) Diatomite

Diatomite is found in Gujba, Gulani, Fika, Damaturu and Fune Local Government Areas. This raw material (Figure Vi) is essential in the manufacture of insulators, roofing sheet, plastic, paints, pesticides and cement mixtures. Estimated deposits is put at 152.8



Figure 15: Diatomite

(vi) Silica Sand

Silica Sand, with an estimated commercial deposit of 1.9 million tones is found in Fika, Geidam and Nangere Local Government Areas. It is used in the manufacture of Glass, Ceramic and Sanitary wares.

(vi) Others Solid Mineral Resources.

Other Solid Mineral Resources that can support the establishment of industrial ventures include; natural salt, epsomite, bentonite, clay shale and marl.

OPPORTUNITIES IN TOURISM SECTOR

Yobe State is endowed with potentials for the development of the Tourism some of the tourism industry. Some of the tourist attractions in the state are as follows;

(i) Gorgaram Fishing and Cultural Festival.

This tourist destination is located in Jakusko Local Government Area. The famous fishing and cultural festival began in 1940, at that time, the Bade Native Authority was solely responsible for funding of the Festival. However, in 1987, the festival was

accorded international recognition when Government took over its funding and Management.

(ii) Dagona Birds Sanctuary

This place is located some 50km south of Gashua in Bade Local Government. The sanctuary is an ox-bow lake located at Kuza Fadama on the tributary of River Hadejia and covers an estimated area of 657sq.km. The Nguru - Hadejia - Bade wetland project is located there.

The international significance of this tourist destination lies in the fact that the outfit of Dagona is used as a seasonal stop over habitat by thousands of exotic migratory birds escaping from the harsh winter of Europe, America and Asia.

The birds are of different colors and sizes that could stimulate interest in bird watchers.

The sanctuary which was declared a Vocational Park" was commissioned on 17th February, 1989 by Prince Philip, the Duke of Edinburgh who is also the president of the Worldwide Fund of Nature.

(iii) Barakau Annual Festival

This is famous festival performed by the three tribes of Karai-Karai, Ngamo and Ngizim festival who are found Potiskum, Nangere, Fika and Fune Local Government Areas. The festival is an annual event and takes place between the months of June and September. It is performed by killing an aged cock of over one year old and its blood is allowed to flow on all the farming implements of a household (each household or a group of households can perform the ritual). After cooking the cock, the women carry some of the food on their heads to the oldest person's house in the community along with the farming implements. The elder then pray for a fruitful and blessed season. The women then, carry the food back home and give it to invitees to eat. After the meal, there will be different kinds of additional dances by different age groups. The festival could be an exciting experience.

(iv) Ruins of Birnin Gazargamo

This tourist destination is located at some 30k east Or Geidam in Geidam Local Government Area. This ancient city was once a center or learning and an international

meeting point in trade, commerce and diplomacy. Birni Gazargamo was the headquarters of the Kanem -Borno Empire founded in the late 14 Century by Mai Ali Gaji. Some few kilometers beyond Birnin Gazargamo and towards Damasak town, lies the debris of the Summer Palace of Mai Idriss Aloma. The Palace has its walls rising up to 12 feet high and is still standing.

(v) Tombs of Fika Mai's

This destination is located some 6-k south-east of Potiskum. Visitors to this place will find the remains of historic interest, especially the emir's Palace and Tombs of the past Emirs from 1805.

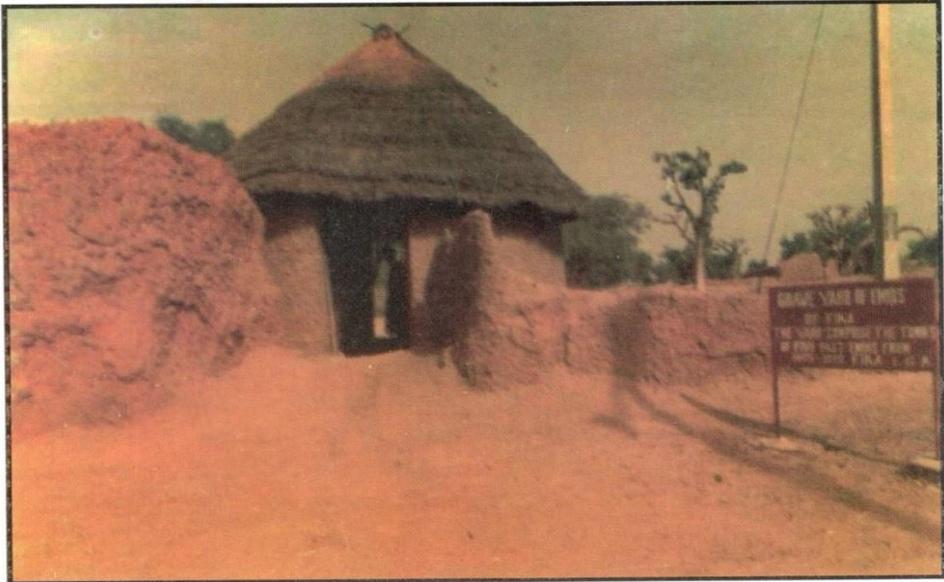


Figure 16: Entrance to Tombs of Fika Mais

(vi) Tulo-tulowa: "The Desert Village of Hope"

"Tulo-Tulo" simply means marshy land with abundant water. The village is located in low valley and surrounded by palm trees between five hills. Tulo-Tulowa came into existence about a century ago when nomadic rearers from Geidam Local Government migrated there in search of greener pastures. The settlement is located near an OASIS on the desert island, and 5 about 105km north of Nguru at the desert fringes bordering the Republic of Niger. The village has other Oasis with reddish undulating landscape, giving it a resources. Potash, which is also known as black salt (Kanwa), is available in commercial quantity. Camel caravants could be seen conveying potash to Geidam and Gashua to be exchanged for food stuff. It recalls to memory the ancient Trans-Saharan trade. Accessibility to Tulo-Tulowa is by 4-wheel drive vehicles.

(vi) Old Da'ura Settlement

Located in Fune Local Government Area, it was a settlement well-fortified and situated on top of a mountain. It is attractive historical monument.

(vii) Palace of Mai Machina

This is historical monument located in Machina. The palace was built in the 17th Century.

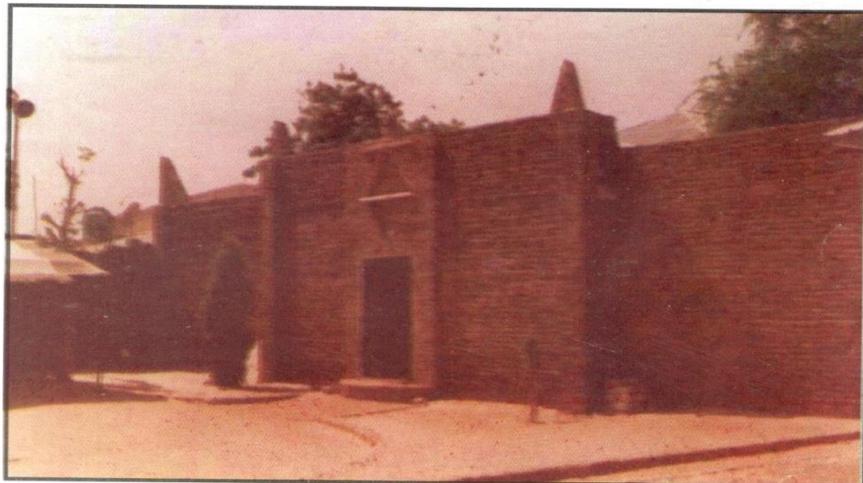


FIGURE 17: Palace of Mai Machina

(ix) Dokshi Hot and Cold Spring Water

Located in Gulani Local Government. This source or spring water gushes both hot and cold water, which emerges from the ground and flows down in two streams meeting some 56 meters from the sources.

(x) Dufuna Canoe.

This canoe was first discovered in May 1987. The discovery was brought to the attention of the former Borno State Government, and eventually in 1994, a joint Research Project of the University of Maiduguri and Frankfurt, Germany recovered the Canoe through extensive excavation of the area. The Dufuna Canoe is made of a black wood belonging to the genus *Khaya* (African mahogany). It measures 8.4m in length, 0.5m in width and 5cm thick. Found at the eastern margin of a seasonally flooded river, a tributary of River Kumadugu Yobe about 2km north of Dufuna Village in Fune Local Government Area of Yobe State, the Canoe has been dated by Radio Carbon Machine at two separate laboratories in Germany, Kiel University Laboratory dates it to 7,600 BC, while Cologne University dates it between 6,400 to 6,600 BC. This means that Canoe is the oldest so far in black Africa, and third oldest in the world (i.e. about 8,500 years old). In an effort to preserve this Historic Canoe, Government has constructed a Canoe House along Maiduguri Road in Damaturu. The Canoe is presently preserved there.



FIGURE 18: Dufuna Canoe

3.0 HOTELS AND HOSPITALITY

Hotels and Hospitality are indispensable part of the tourism industry. In realization of this, the Yobe State Hotels Board has units in Damaturu, Potiskum, Gashua, Nguru and Geidam.

State Government also acquired the famous GAAT Hotels Limited located in Damaturu, equipped with befitting Conference halls, swimming pool, gym, and restaurant. The Hotel is presently managed by Yobe Investment Company Limited.

List of other hotels across the state are also provided for guidance.



FIGURE 19: GAAT HOTELS LIMITED (OWNED BY YOBE STATE GOVERNMENT)

AGRO-BASED RAW MATERIALS IN YOBE STATE

S/N	RAW MATERIAL	LOCATION	POSSIBLE INDUSTRIAL APPLICATION	REMARK
01	Gum Arabic	Nguru, Dapchi, Damaturu, Gujba, Jakusko & Fune	Glue, Surgical Dressing, Industrial Adhesives, Chemical Industries & Confectioneries	Feasibility study carried out. A company, "Kar kara products Ltd", for processing Gum Arabic is to be incorporated awaiting interested investors.
02	Maize, Millet & Sorghum	All over the state	Animal feeds, Flour Mill, Starch, Corn Flakes, Adhesive Industry, etc.	A joint-venture, Yobe Flour & Feed Mills Co. Ltd. Already incorporated and set up project already commissioned and is in production.
03	Wheat	Nangere, Nguru, Fika, & Bade	Flour, Malt, Baking Powder, Macaroni & Spaghetti, etc.	Prospective investors/industrialist are invited for a joint-venture.
04	Rice	Nguru, Geidam, Bade & Dapchi	Flour, Par-boiled Rice, Animal Feed, etc.	Joint-venture partners are welcome.
05	Tomatoes	Nguru, Fika, Gujba, Geidam, Nangere & Jakusko	Tomato Pure, Tomato Drink etc.	Prospective investors are invited to take advantage of availability.
06	Groundnut, Cotton Seed & Guna Seeds	All over the State	Edilbe Oil, Animal Feeds, Cake, Industrial Fats, Butter, etc.	Their commercial availability informed the establishment of the Nguru Oil Mills which was reactivated and is now in production.
07	Cow pea	Damaturu, Bursari, Nangere & Nguru	Beans Powder, Baked Beans export commodity etc.	Abundant in commercial quantities. Available for the export market.
08	Livestock	All over the State	Frozen Meat, Dried/Powder Meat, Meat Tallow, Leather & Leather related products.	The commercial availability of Livestock in this part of the country led to the establishment of Nigeria Food Co. Which is presently awaiting reactivation.
09	Tamarind	Nangere, Damaturu & Fune	Pharmaceutical Confectionery, Industry & Soft Drinks etc.	Interested investors/industrialist are to note.
10	Kaba (Desert Palm)	Nguru, Bade, Machina, Geidam, Yusufari and Yunusari	Mats, Bags, Baskets and Pharmaceutical etc.	Willing investors and industrialist to note.
11	Fish	Bade, Nguru & Bursari	Fresh and Dried Fish	Food companies are invited to take advantage.
12	Red Pepper	Fune, Fika, Nangere, Jakusko and Bursari	Packed spice, Food Industries, etc.	Available especially for the export market.
13	Sesame Seeds	All the Local Governments	Cholesterol free Edible Oil, Cake, Confectionery etc.	Available in Commercial Quantity and in best quality grade.

SOLID MINERAL RESOURCES IN YOBE STATE

S/N	RAW MATERIAL	LOCATION (LOCATION GOVT)	POSSIBLE INDUSTRIAL USES (APPLICATION)	QTY (MILLION TONES)	SITUATION REPORT/REMARKS
01	GYPSUM	Gujba, Fika, Gulani and Fune	<ul style="list-style-type: none"> - Manufacture of Plaster of Paris - Tiles, Wall Boards, School Chalk, Paint and Fertilizer 	141.00	A Company called Gypsum Company (Nig) has been formed. Shareholders include CMAN, NNDC and some State Investment Companies, and are currently seeking for Foreign technical partners AND supplier of plants and machinery. UNIMAID CONSULT REPORTS AVAILABLE.
02	LIMESTONE	Gujba, Fika, Gulani and Nangere	Manufacture of Cement, Sanitary and Ceramic, Hardwires, Chalk, Lime Production, Paints etc.	886.7	Wiling and ready investors are being sought for the establishment of a Cement factory and supply of process technology and equity investment. UNIMAID CONSULT REPORTS AVAILABLE.
03	TRONA POTASH	Karasuwa, Geidam, Yunusari and Yusufari	Soap production, Water treatment Glass Manufacture, Pulp & Paper Industry.	883.	A pre-feasibility study is available. Wiling foreign/local investors are invited in a Joint-Venture to exploit and process the raw materials.
04	DIATOMITE	Gujba, Damaturu, Gulani Fika and Fune	Manufacture of Paints, Cosmetics, Roofing Sheets, Plastic Insulators Fillers etc.	1528	Interested Foreign/Local Investors are invited in Joint-Ventures to exploit and process this raw material. NSRMEA AVAILABLE REPORT
05	KAOLIN	Gujba, Gulani and Nangere	Pharmaceutical Industry, Paints Petrochemical Product, Detergents & industrial fillers.	321.0	Interested Foreign/Local Investors are invited in Joint-Ventures to verify commercial deposits and establish a Kaolin processing plant in the State. UNIMAID CONSULT REPORT IS AVAILABLE
06	SILICA SAND	Fika, Geidam and Nangere	Production of Sanitary Wire, Glass manufacture and Ceramic hard-Ware etc.	1.9	The estimated commercial quantity need to be verified. Willing and interested Foreign and/or Local Technical Partners are invited to form a Joint-Venture to set up the project. UNIMAID CONSULT REPORT IS AVAILABLE

**LIST OF OPERATIONAL, DORMANT AND PROPOSED INDUSTRIES READY FOR
PARTNERSHIP WITH INTERESTED INVESTORS**

S/N	Company/Project Title	Location	Raw Material	Finished Product	Installed Capacity	Target Market	Remarks	Recomm.
1	Sahel Aluminum Co. Ltd.	Potiskum	Aluminum Coils	Long Span and Step Tiles Roofing Sheets	80 tons per annum	Builders	Operational & Upgraded	To be privatized
2	Yobe Polythene and Woven Sacks Co. Ltd.	Damaturu	Polypropylene & Polythene Granules	Woven Sack 7 Polythene Bags	6.0 m Sacks PA	Farmers, Industries	Resuscitated	To be privatized
3	Dofarga Spring Water	Dofarga	Spring Water	Table Water	7.2m Liters PA	Domestic, Public Hospitals	Dormant	To be privatized
4	Yobe Flour & Feed Mills Co. Ltd.	Potiskum	Maize, Millet & Sorghum	Maize Grits, Flour & Bran	30 tons Per day	Hotels Schools Public	Resuscitated	To be privatized
5	Nguru Oil Mills Co. Ltd.	Nguru	Groundnut & Cotton Seeds	Edible Oil, cakes	13,000 Mt PA	Hotels Schools Public	Dormant	To be privatized
6	Nigeria Food Co. Ltd.	Nguru	Livestock	Frozen Meat, Dry Meat Dairy	70 Head of Cattle	Hotels Schools Public	Dormant	To be privatized
7	Yusufari Soda Ash Processing Plant	Yusufari	Kaolin	Soda Ash	Soap Glass	250 mt Per Day	Abandon Project	To be privatized
8	Gujba Fertilizer Blending plant	Gujba	Urea, NPK, Kaolin	NPK 20 – 10 – 10	Dormant	Farmers, Govts Indi.	To be reactivated	To be reactivated
9	Yobe cement Company Ltd.	Gulani	Limestone & Gypsum	Cement Caustic Soda	2.5m to 5.0m tons PA	Builders, Industries	Proposed	To be set up on PPP
10	Polythene Woven Mat Factory	Damaturu	Polypropylene Pallets 7 Granules	Prayer Mat, Floor Mat etc	500,000 Mats PA	House Holds, Mosques Arena	Expansion of Woven Sack Co.	To be set up on PPP

11	Damaturu Modern Abattoir	Damaturu	Livestock	Beef, Leather, Bones, Dungs	200 Heads of Cattles a day	House Holds, Hotels, Rests, Schools	Operational but need Upgrade	To be upgraded and Modernized
12	Global wheat Flour Mills Co.	Potiskum	Dry Winter Wheat	Flour, Semovita	90 tons Per day	House Hold,	Awaiting Installation	To be set up on

LIST OF HOTELS IN YOBE STATE DAMATURU

Damaturu

- Yobe State Hotels
- GAAT Hotels Limited
- Zadiya Suites
- Summit Conference Hotel
- Oasis Hotels
- Zango Hotels
- Titte Hotels
- Classic Hotels
- Fedpodam Hotel
- Rahama Lodge

Gashua

- Yobe State Hotels
- NEAZAP Guest House
- Annex B Hotels
- King Abubakar Hotel
- Freedom Hotel
- Travelers Hotel
- Gesty Hotel
- Good Time Hotel
- Umar Memorial Hotel

Potiskum

- Yobe State Hotels
- Tamir Guest Inn
- FCE Guest Inn
- Kaladista Luxury Suites
- Waje Inn
- Travelers Hotel

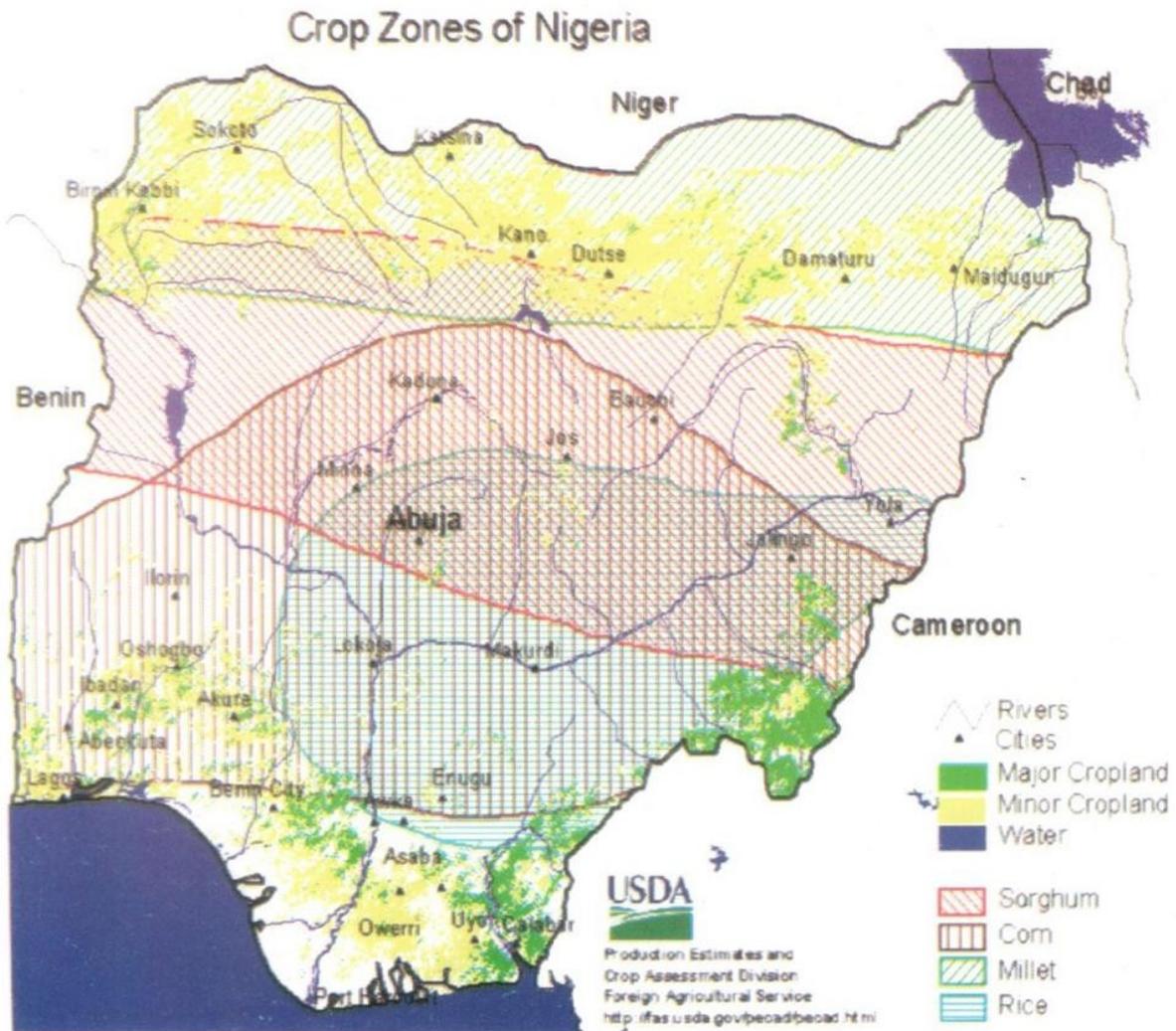
Nguru

- Yobe State Hotels
- Dujima Hotel
- Green Garden Hotel

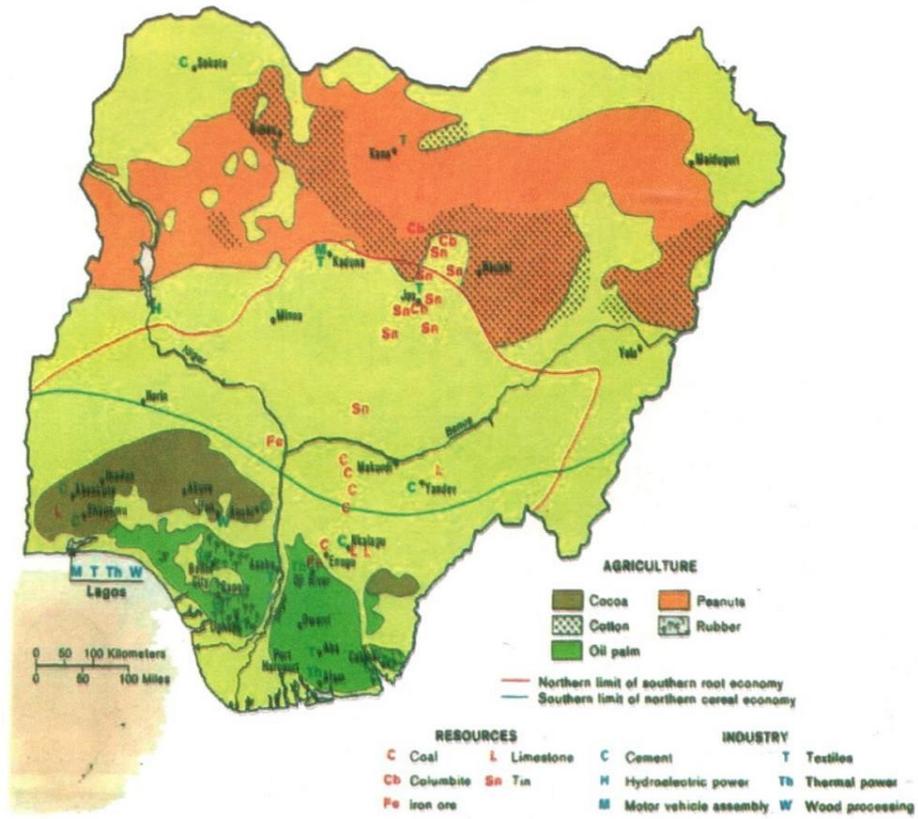
APPENDIX C

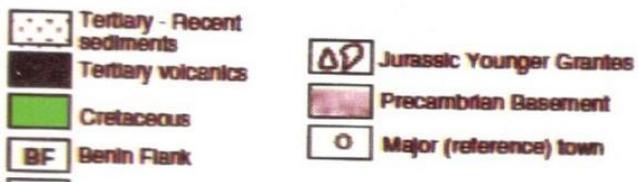
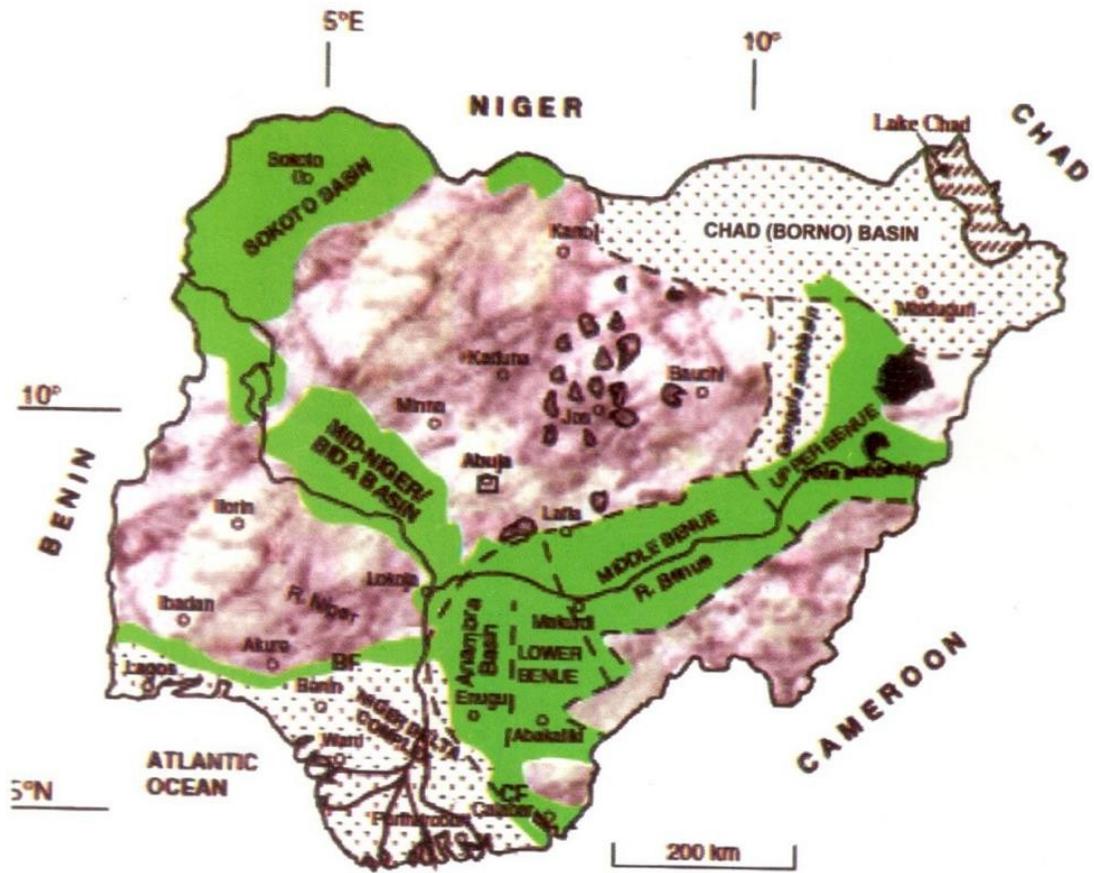


APPENDIX D



Economic Activity





Yobe State

Pride of the Sahel

